

# **QUESTIONS AND ANSWERS 1 – 107**

**(New questions and answers are highlighted in blue below)**

## **Solicitation DOC52PAPT0601021 USPTO Desktop Microcomputer Equipment and Peripherals**

**Q.1        The FedBizOpps pre-solicitation announcement indicated base year plus nine option years, but the USPTO procurement website indicates base year plus four option years. ...which is correct?**

**A.1        The requirement is for one (1) base year plus nine (9) option years. The USPTO website has been corrected.**

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**Q.2        I would like to inquire about the PTO's solicitation for Desktop Computers and Peripherals. Are you seeking to acquire the equipments through multiple small business sources?**

**A.2        No. The USPTO seeks to award a single contract to a small business vendor.**

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**Q. 3       I noticed that the PTO has a lot of Dell equipment presently. Are you looking to replace those with updated versions or seeking a different option in terms of manufacturer?**

**A.3        USPTO's equipment requirements will be stated in the solicitation.**

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**Q.4        Can you provide more information on the above solicitation? Please place us on the potential bidders list. We will continue to look for the complete solicitation information on the USPTO website.**

**A.4        No bidders list is maintained for this requirement. Potential Offerors are responsible for accessing the USPTO website at <http://www.uspto.gov/web/offices/ac/comp/proc/desktop/desktopom.htm> for the solicitation, solicitation amendments and all questions and answers related to this procurement. Potential Offerors are responsible for accessing the website for all information and information updates. Interested parties must respond to the solicitation in order to be considered for award of any resulting contract.**

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**Q.5        Could I call you to set up a quick meeting in person to get a better idea of your requirements?**

**A.5        The USPTO is not meeting with vendors at this time. All acquisition requirements will be stated in the solicitation once it is posted on the USPTO's website.**

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**Q.6. We are interesting in participating in this solicitation. Please, provide us the necessary information to proceed.**

**A.6 See A.4 and A.5.**

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**Q.7 We would like to get a copy of this solicitation, to get further details that we can transmit to our suppliers, for pricing and delivery details that we can include in our proposal. Please send a copy of this solicitation to any of the contact points listed at the end of this note or at the header of this email.**

**A.7 There is no written solicitation document available. The solicitation document and all other information relating to the acquisition will be made available at the USPTO website. See response A.4 and A.5.**

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**Q.8 The above presolicitation notice indicates both hardware and software, specifying contract management software. While we are a provider of contract management software, I want to make sure that we are interpreting the opportunity correctly. Can you tell us at this point whether there are two separate components to the requirements - the provisioning of hardware and then separately the provisioning of a contract management software package?**

**A.8 The USPTO is seeking a vendor to provide the required hardware and responsive contract management capabilities, not specific contract management software. Details of the requirement will be provided in the solicitation.**

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**Q.9 Would the government prefer to have the option to Lease, or Lease to Own, any of the foreseen equipment and/or software needed along with outright purchase options for the Solicitation No. 52-PAPT-06-01021?**

**A.9 The USPTO does not prefer to lease or lease-to-own for this requirement.**

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**Q.10 I had a Blanket Purchase order from USPTO...a few years back. Will that still be ok to use on this opportunity?**

**A.10 No, this is a separate procurement and information must be submitted as required by the solicitation.**

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**Q.11 Are you able to tell me if the above will be an on-going requirement and if so when procurement activity might begin?**

**A.11 As stated in the synopsis, the requirement will be for one (1) base year and nine (9) 1-year option periods. Procurement activity will begin once the contract is awarded. An exact contract award date is not known.**

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**Q.12 Will the NAICS code for this acquisition be changed?**

**A.12** As stated in the synopsis, the NAICS code for this procurement is 443120 – Computer and Software Stores. A dollar value size standard is not applicable to Government procurement of supplies. Therefore, the non-manufacturer size standard of 500 employees shall be used for purposes of Government procurement of supplies and shall be applicable to this procurement.

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**Q.13** In reference to the unit pricing are we going to provide you with a pricing on the minimum quantity or maximum quantity or both?

**A.13** Neither. Please provide only the unit price in the “Unit Price \$” column in Attachment C. The minimum and maximum quantity columns in Attachment C are “grayed out” and should not be filled in by Offerors.

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**Q.14** Line Items 5,6,7,9,10,11,12,13, 13b,13c and 13d all have 0 quantities listed is this quantity correct? If this is not the correct amount then please provide the correct amount for each line item.

**A.14** CLINs 5, 6, 7, 9, 10, 11, 12, and 13 all have a minimum quantity of “0.” Minimum quantities (“0”) for SubCLINs 13b, 13c, and 13d are included under the main CLIN 13. Although the minimum quantity for these CLINs is “0” please provide the unit price for the CLINs in Attachment C.

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**Q.15** Solicitation Question C.2.2 (Contract Management)

*a. The Contractor shall manage the full range of contract management to include integration, delivery, warranty, and other lifecycle services necessary to fulfill the requirements specified herein.*

Please provide clarity on the range and definition of Contract Management.

**A.15** This is the key functional management area of this contract. The Offeror is expected to provide the full list of activities that they propose to provide to the Government pursuant to Section C.2.2 and Section L.4.2, paragraph a.

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**Q.16** How will payments be made (monthly, quarterly, etc.)?

**A.16** USPTO will pay invoices within 30 days of receipt of a proper invoice.

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**Q.17** What format should the invoice be in prior to submittal?

**A.17** Please see Section G.3 Invoicing and Payment Instructions.

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**Q.18** Are Offerors required to provide the products of a small business manufacturer or producer in accordance with FAR 19.102(f)?

**A.18** (Response # revised from A.19 to correct # A.18) Although this is a small business set-aside, the USPTO has obtained a Waiver of the Non-manufacturer Rule from the Small Business Administration (SBA) for this procurement as it was determined that there are no small business manufacturers capable of providing the entire line of products required under this acquisition. Offerors may therefore propose products from other than a small business manufacturer or producer.

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**Q.19** RESERVED  
**A.19** RESERVED

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**Q.20** Reference section C.1.2, Introduction - Are products offered required to be TAA compliant?

**A.20** Per FAR 25.401 does not apply to acquisitions set aside for small businesses.

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**Q.21** Reference section C.2.2, Contract Management, sub-section a - Can the Government specify the other lifecycle activities that they expect the offeror to provide?

**A.21** See response to Q.15.

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**Q.22** Reference section C.2.6.1, Warranty, sub-section e - Is it the Government's expectation that the Offeror provide and staff a Help Desk capability or would the Offeror augment an existing PTO Help Desk activity?

**A.22** No, the Offeror will not provide a Help Desk or augment the USPTO Help Desk. These services are provided by a separate maintenance service contract. The Government's expectation is that the Offeror will provide a central contact point that can provide support to the USPTO maintenance service contractor for all equipment on the contract. This contact point should be able to provide an interface with the appropriate OEM if needed.

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**Q.23** Reference section C.2.7, Technology Infusion And Enhancements To Replace Obsolete Or Out-Of-Production Items sub-section c - Would the OCD be performed within the Washington, DC metropolitan area?

**A.23** Any OCD conducted under C.2.7 will be performed at the USPTO campus in Alexandria, VA.

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**Q.24** Reference section E.2.3, Rejection - In the event that the Offeror delivers the equipment to the USPTO warehouse and the equipment is in good operating condition upon receipt [sic] but during shipment from the warehouse to a USPTO site the equipment becomes damaged who bears the cost of repair/replacement?

**A.24** Once the equipment is delivered and accepted at the USPTO warehouse, it becomes the property of the USPTO and will be covered by the USPTO's maintenance contractor if it is damaged during the deployment. However, if the item is deployed in a known working condition and then fails, it will be covered by the OEM warranty provided by the contractor in coordination with the USPTO's maintenance service contractor.

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**Q.25** Reference section H. 6, Purchase Card Orders - If the Offeror's Web Site is configured to accommodate purchases using a Government purchasing card, will the Government consider this approach to purchase card orders?

**A.25** Yes.

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**Q.26** Is an Offeror permitted to propose a PM who will also function as the technical lead?

**A.26** Yes.

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**Q.27** Reference section H.11, Key Personnel - Does the Government consider the Offeror's Program Manager as key to this contract?

**A.27** See response to Q. 26.

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**Q.28** Reference section K.2, Policy sub-section a - Question: Based on the fact that the requirements of the solicitation requires the Offeror to submit their representations and certifications as part of the response, if an Offeror has not completed the electronic annual representations and certifications at <http://orca.bpn.gov> <<http://orca.bpn.gov>> , will they be precluded from bidding?

**A.28** Yes. FAR 4.1201 states that all prospective contractors shall complete electronic annual representations and certifications.

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**Q.29** Reference section L.3, Proposal Preparation Instructions - Will the Government permit the submission of a subcontractor's past performance for work that is similar in size and scope?

**A.29** Yes.

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**Q.30** Attachment B, Salient Characteristics - will the Government accept proposed equipment with characteristics that represent the current technology and do exceed the stated ones in the attachment?

**A.30** Yes.

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**Q.31 Attachment C, Price List - Do you want the price list submitted in our proposal to state the described CLIN or the actual product submitted? For example, If we bid XYZ for CLIN 001A, do we state XYX or Micron Client Pro?**

**A.31 The CLIN should accurately indicate what is being proposed. Any changes to the original CLIN should indicate a change has been made. For example: CLIN 001A – Offered XYZ.**

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**Q.32. Standard Form 33 (SF33): The SF33, item 9 indicates the proposal should be submitted in original and 2 copies. Section L.3 paragraph d is requesting one (1) original and three (3) copies. Does Section L.3 take precedence?**

**A.32 L.3 is correct: 1 original and 3 copies.**

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**Q.33 The SF33, item 9 indicates that the offer should be submitted to the address in Section L.5 – should this reference the submittal address is [sic] in Section L.3?**

**A.33 Yes, the submittal address for proposals is the address indicated in L.3 – Proposal Preparation Instructions. The email address indicated in L.5 is for questions and responses only.**

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**Q.34 Can you clarify whether the description of the Contractor’s website should be included as a separate section as Section L.3 paragraph a item (4) would seem to indicate, or as specified in Section L.4.2 paragraph a item 5 (part of the Management response)?**

**A.34 The description of the Contractor’s website should be included as part of the Management proposal as per L.4.2 paragraph a.5.**

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**Q.35 Regarding Product information: Section L.4.1 paragraph a item 4 seems to indicate detailed product information should be included as part of the Offer section. However, Section L.4.3 would seem to indicate product information should be provided in a separate section – between Management and Past Performance. Please advise of your preference.**

**A.35 Offerors should provide product information indicated as item 4 in Section L.4.1 and L.4.3 as a separate section labeled “Product Information.” This separate section may be placed between the Management and Past Performance sections of an Offeror’s proposal.**

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**Q.36 Section L.4.1 paragraph a item 4 and in Section L.4.3 indicate that OEM documents and brochures and/or valid OEM websites are acceptable, provided they give**

detailed product specifications. Can we interpret this to mean we can provide a listing of the items proposed and show the associated OEM website URL listed in columns for example, on a sheet – instead of providing a full copy of each item’s specification sheets with our proposal? Does the USPTO have a preference on the product information format -link/PDF/hard copy, or some combination?

**A.36** Offerors may propose OEM web links, however, if the information is not available or has changed, Offerors run the risk of not meeting the RFP requirements. There is no preference for format as long as the information is provided as required.

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**Q.37** Additionally, both of those sections indicate the USPTO would like the product information for items included in Attachment B (Salient Characteristics). However, only about 14 of the products to be proposed are included in Attachment B. So to clarify, do you want specification sheets only for those specific items – or for all items being proposed? Should we include product information for all items listed in our completed Attachment C – Pricing List, so the USPTO would have detailed product information for all items being proposed?

**A.37** Offerors should include product information for all items on Attachment B entitled “Salient Characteristics of Select Items for Evaluation Purposes” – only.

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**Q.38** For the document format – you indicate Microsoft Office 2000 or newer. Just to confirm, does the USPTO have the ability to read Microsoft Office 2007 (Word 2007/Excel 2007) files?

**A.38** Yes.

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**Q.39** Regarding proposal preparation: In Section L.3 paragraph c – it indicates except for items 1 through 4 of Section L.4.1, that the proposal can be submitted on paper or CD/DVD. For items 1 through 4 – can those be submitted in PDF on CD/DVD, or do you prefer hard copy? If PDF is acceptable, can digital signatures be used for the SF33?

**A.39** The solicitation will be amended to clarify that items 1-5 listed at Section L.4.1 must be submitted via paper/hard copy, one (1) original and three (3) additional copies. In addition, Offerors shall provide one (1) CD/DVD copy of the original hard copy. PDF is acceptable. The SF 33 must be signed and submitted in an original, hard-copy format.

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**Q.40** ATTACHMENTS A & C: [CLIN] 001A — Will an increase to at least a Pentium D processor or an equivalent AMD processor be acceptable? Will the USPTO accept SATA optical drives in lieu of IDE as specified on the desktops specifications?

**A.40      See response to Q.30.**

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**Q.41      ATTACHMENTS A & C: [CLIN] 001B — Will the USPTO accept other graphics cards that are equivalent?**

**A.41      See response to Q.30.**

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**Q.42      ATTACHMENTS A & C: [CLIN] 002A — Will the USPTO accept Pentium Core Duo processors in place of Pentium M?**

**A.42      See response to Q.30.**

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**Q.43      ATTACHMENTS A & C: [CLIN] 002B — Will the USPTO accept a 12.1" screen in place of the 11.1" screen as specified?**

**A.43      See response to Q.30.**

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**Q.44      ATTACHMENTS A & C: [CLIN] 002D1 & 002E — Dell notebooks are currently being manufactured with T7200 and T7400 processors, in lieu of T2600, is this acceptable?**

**A.44      See response to Q.30.**

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**Q.45      ATTACHMENTS A & C: CLIN 4 — Monitors - will the USPTO consider Flat Panel technology rather than CRT? Not all monitor CLINs specify a color, are black or grey acceptable for all?**

**A.45      See responses to Q.30, Q.31, Q54, and Q.62. It is up to each Offeror to propose "brand name or equal" or better products. For evaluation purposes, any color may be proposed as long as performance is not impacted. However, color preferences (as noted on Attachments A and C) may sometimes be requested by the user after contract award or depend on manufacturer availability. Attachments A and C reflect actual contract items at the time of RFP release.**

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**Q.46      ATTACHMENTS A & C: CLIN 008 — Printers - Will the USPTO consider a [sic] alternate printer without tabloid size (11X17) capability for CLINs 008DA, 008DB, 008IA, 008IB, 008JA, 008JB?**



A.46 No, an alternate printer without tabloid size (11X17) capability will not be considered.

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Q.47 CLINs in Attachment B do not appear to match the CLINs in Attachment C. For example, CLIN 002A in Attachment C is listed as *IBM ThinkPad T43* and Attachment B CLIN 002A calls out *Dell Latitude D820*.

A.47 An amendment will be issued to revise Attachment B – Salient Characteristics of Select Items for Evaluation Purposes so that it corresponds to the information listed Attachments A and C.

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Q.48 In Attachment B CLIN 002B lists *Port Replicator Dell Latitude D820* and Attachment C CLIN 002B is *Sony Vaio TX750P/B UltraLight*. Please clarify.

A.48 An amendment will be issued to revise Attachment B – Salient Characteristics of Select Items for Evaluation Purposes so that it corresponds to the information listed Attachments A and C.

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Q.49 Due to the questions being submitted just 10 days before the Proposal delivery, we are concerned that the clarifications will not be received in time for us to address them in our response — would the USPTO please extend the due date for the Proposals to March 12?

A.49 An amendment will be issued to revise the proposal due date to March 13, 2007, 2:00pm Eastern Standard Time (EST).

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Q.50 Are they looking to purchase every model of HP printer or are they looking to choose between the models?

A.50 The models listed are the current models available for purchase by the USPTO user community when the RFP was released. Which model is chosen when an order is placed depends on the user's needs.

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Q.51 What are the expectations as to the time frame in which they need these rolled out. Do they expect 5000 of each printer to be delivered within 30 days? (Impossible to do)

A.51 In accordance with Section F.2 – Delivery, all equipment shall be delivered within 30 calendar days from issuance of a delivery order unless an alternative delivery period is mutually agreed upon. The maximum quantities listed in the RFP are for each contract year and may be placed individually or in bulk or in some combination of the

two, and do not necessarily indicate that a specific order will be placed for the entire maximum amount. The delivery schedule for large quantities (hundreds/thousands) cannot be anticipated and depends on the user's needs. Any deliveries for large quantities will be mutually coordinated by USPTO, the Contractor, and warehouse personnel in accordance with Section F.2.

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**Q.52** We really need a better understanding of their delivery expectations in order to quote this. One of the reasons for this is because models numbers change all the time and they will surely run into issues of changing model's during this size of a rollout. Please get clarification on these questions so I can go to my vendors with some more information.

**A.52** See response to Q.51.

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**Q.52** RFP Page 12, G.3 Inventory Bar Code on Invoice, we don't currently provide a "bar code" on our invoice. Please clarify.

**A.52** Specifically, Section G.3 reads "Inventory Bar Code and Serial Numbers for all deliveries to end user's premises;". USPTO provided bar code and serial numbers will be required on all invoices for equipment delivered to a work-at-home end user should the USPTO begin delivering to the end-user directly. Bar codes and serial numbers currently are not required on invoices for equipment delivered directly to the USPTO.

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**Q.53** RFP Pages 27 Section L3. d. Please clarify – Is just one copy of the "information on the products offered " required? Can this information be provided in electronic format?

**A.53** See response to Q.36. Also see Section L.4.1, paragraph a.4.

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**Q.54** Brand Name or Equal – If I am proposing an "equal" product, does my proposed product have to meet or exceed every single one of the salient characteristics listed to be considered an acceptable substitute?

**A.54** Yes. An amendment will be issued to Section M.4, paragraph a.(1) to reflect that the offered products will be evaluated to assure that they meet "or exceed" the minimum salient characteristics listed in Attachment B.

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**Q.55** Salient characteristics required – Please clarify, CLIN 2 Attachment A lists 5 notebooks from 3 different OEM's. In Attachment "B" only the salient characteristics for a D820 are listed. What salient characteristics must I meet or exceed to provide "equal" products for the other 4 notebooks?

**A.55** Attachment B is for evaluation purposes only and contains the list of salient characteristics for select CLIN items that must be met. Attachments A & C contain all

CLINs that will be available under the contract; however, all CLINs are not being evaluated.

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**Q.56** CLIN 2 – number of notebooks to propose and price – please clarify, should I simply bid one notebook for this CLIN?

**A.56** Please see response to Q.13.

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**Q.57** Pricing Evaluation – CLINs 1 2 and 3 - Please clarify, will pricing for all options for these CLINs be included in the evaluation? If so, for what quantities?

**A.57** See Section L.4.1, paragraph a.2 which states “ Offerors shall submit unit pricing for the base year only for items listed in Attachment C – Pricing List. Offerors shall not submit extended pricing and shall not submit unit pricing for options years.” Also see response to Q.13.

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**Q.58** Pricing proposal – CLIN 2 which options to price – please clarify, should I price equal or better options for the Dell D820 , the IBM (Lenovo) T43 or the Sony Vaio?

**A.58** Each CLIN/SubClin listed in Attachment C – Pricing List is to be priced separately. See also response to Q.54.

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**Q.59** Pricing evaluation – qty clarification. EG: CLIN 7 will the pricing evaluation include unit price x 7000 for every listed memory expansion module ( sub CLIN )? Same question for all other CLINs.

**A.59** Yes. See also response to Q.84.

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**Q.60** TAA equipment - Does PTO have a waiver allowing it to purchase non TAA IT products. Eg: NEC monitors and HP Ipaq equipment listed.

**A.60** See response to Q.20.

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**Q.61** Is proposed unit pricing for the price of equipment only or should unit pricing also include all costs associated with the requirement such as shipping, warranty, contract management, etc.?

**A.61** The RFP will be amended to clarify that Offerors shall provide unit pricing that includes all costs associated with each equipment item for each CLIN listed in Attachment C – Pricing List.

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**Q.62** We respectfully request that PTO will consider altering the current contract line items that are listed as manufacturer specific model numbers in Attachment A - CLIN

List and instead provide general specifications that allow for all manufacturer's [sic] to compete, specifically on the laptops and desktops. We would like to be able to offer current and state of the art technology that would benefit PTO's infrastructure and budget.

A.62 No, the current contract lines items will not be revised. Per Section B.1, I.1 and L.1, the RFP is for "brand name or equal." However, an amendment will be issued to Section M.4, paragraph a.(1) to reflect that the offered products will be evaluated to assure that they meet "or exceed" the minimum salient characteristics listed in Attachment B. Also see response to Q.54. and Q.30.

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Q.63 Will USPTO extend the Question and Answer due date to allow time for vendors to receive and evaluate the answers to the questions?

A.63 See response to Q.49.

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Q.64 Will USPTO allow AMD processor chips within the desktop and laptop configurations?

A.64 See response to Q.62.

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Q.65 If we are going to offer an "or equal" product will / can we change the item description on Attachment C – Pricing List?

A.65 Yes, as long as the format of Attachment C is not changed. Also, see response to Q.31 and Q.68. Attachment C should include short item descriptions and part numbers for substituted items; however, please do not give lengthy product descriptions and details in Attachment C. Also see response to Q.31.

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Q.66 References question – do you have a rough timeframe that we can tell our references to expect contact from the USPTO? March – April 2007?

A.66 At this time, we do not have a timeframe estimate.

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Q.67 There are some discrepancies between the description of items listed in Attachment C – Pricing List, and Attachment B – Salient Characteristics.

Examples:

On Attachment C – CLIN 002A is the IBM T43, on Attachment B CLIN 002A is the Dell Latitude D820.

CLIN 001B – on Attachment C it indicates 1 GB of RAM, on Attachment B it indicates CLIN 001 with 2 GB of RAM.

Attachment C CLIN 002B is Sony Vaio TX750P/B UltraLight and Attachment B CLIN 002B lists Port Replicator Dell Latitude D820.

Attachment C CLIN 004HA/HB is the NEC 2190UXp, on Attachment B it's [sic] listed as CLIN 004A

Attachment C CLIN 005FB is the Sony DRX820, on Attachment B it's [sic] CLIN 005A.

Attachment C CLIN 006A is the Intel Pro/1000 MT, on Attachment B CLIN 006A is an Intel Pro/1000 GT.

Attachment C CLIN 007FC is a 512MB upgrade for the Micron systems, on Attachment B it's listed as CLIN 007A.

Attachment C CLIN 008GA/GB is the LaserJet 4250, on Attachment B it's [sic] CLIN 008A.

Attachment C CLIN 009B is the Microsoft Natural Keyboard Elite, on Attachment B it CLIN 010A.

Attachment C CLIN 009A is the Microsoft Intellimouse Optical, on Attachment B it's CLIN 010B.

Attachment C CLIN 010 is the glare screens, on Attachment B it's [sic] CLIN 011A – and references compatibility with CLIN 003B. There is no CLIN 003B on either attachment.

Attachment C CLIN 011A is the ScanJet 8250, on Attachment B it's [sic] CLIN 012A.

Attachment C CLIN 012 is the bar code products, on Attachment B they are under CLIN 013.

Please clarify.

A.67      See response to Q.47.

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Q.68      Updated/substituted items. When revising the Attachment C – Price List to reflect updated or substituted items, does the USPTO require any special information other than the description? Does the USPTO need part numbers? Does the USPTO need detailed specification sheets to be included in the product information section of our response? Does the USPTO require any additional marking to show it is an updated or substituted item?

A.68      Substituted/updated equipment should be easily identifiable in the proposal. Attachment C should include short item descriptions and part numbers for substituted items; however, please do not change the format or give lengthy product descriptions and details in Attachment C. The USPTO needs part numbers for the substituted items and also requires the correct detailed specification sheets for the substituted equipment. Also see responses to Q.31 and Q.65.

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Q.69      Section L – Instructions, Conditions, and Notices to Offeror - Paragraph Reference (paragraph number): L.3 Proposal Preparations and Instructions c. Can text within figures and tables be smaller than 12 point?

A.69      No.

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**Q.70** Section L – Instructions, Conditions, and Notices to Offeror -Paragraph Reference (paragraph number): L.3 Proposal Preparations and Instructions c. and d. Paragraph L.3.c., it is stated that a CD/DVD version of the proposal is acceptable. If we submit a CD/DVD, is it necessary to submit hard copies as well? If so, how many CDs/DVDs should be submitted? Please clarify what should be included in the proposal package.

**A.70** Please see response to Q.39.

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**Q.71** Section L – Instructions, Conditions, and Notices to Offeror and Attachment B Salient Characteristics - Paragraph Reference (paragraph number): L.4.3 Product Information and Attachment B. Please clarify if Offerors are to fill out and submit Attachment B with our offer or if we should only provide supporting documentation for the items listed in Attachment B for the Government to verify specifications and utilize Attachment B to assign a Pass/Fail?

**A.71** Offerors are to provide the required documentation for the USPTO to evaluate the CLINs in Attachment B. Offerors are not to fill out Attachment B.

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**Q.72** Will the Government be issuing clarifications/deficiencies to Offerors for items that fail?

**A.72** The RFP contains 52.215-1(f)4 which states that the Government intends to evaluate proposals and make an award without discussions.

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**Q.73** Attachment C- Pricing List - Paragraph Reference (paragraph number): CLIN 002A. RFP text:

002ZA	M400 75W AC Adapter
002ZB	M400 Primary Battery Pack
002ZC	M400 Tablet Reserve Pen
002ZD	M400 3-in-1 Tablet PC Leather Portfolio Case
002ZE	M400 Port Replicator

There appears to be several CLINs under the IBM Thinkpad notebook that do not directly relate to it – CLINs 002ZA,ZB,ZC,ZD, and ZE. These appear to be for a Toshiba laptop. Will the Government remove these CLINs from Attachment C?

**A.73** No, the CLINs will not be removed from Attachment C. An amendment will be issued to clarify that these Attachment C CLINs are Toshiba laptop accessories and are still in use at USPTO even though Toshiba laptops are not listed.

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**Q.74** Please provide annual revenues for the current contract (Contract Number 52PAPT101008).

**A.74** This information is not available at this time. You may request this information under the Freedom of Information Act (FOIA) process which is available at [www.uspto.gov](http://www.uspto.gov).

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**Q.75** What factors motivated the Government to issue a single contract award for this solicitation? Multiple contract awards will enable competition to assure that the Government receives the best prices and highest service levels possible throughout the length of the contract. Will the Government reconsider its decision and make multiple contract awards for this solicitation?

**A.75** Factors considered included ease of contract administration and technology coordination with only one vendor. USPTO will not change its decision.

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**Q.76** Are products offered under this solicitation required to be TAA or BAA trade compliant?

**A.76** See response to Q.20.

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**Q.77** Is this a GSA based contract or is it an IDIQ contract based on an open market solicitation?

**A.77** This requirement is an IDIQ open market acquisition.

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**Q.78** Would I be correct in assuming you will allow more currant [sic] part #'s and models. Most of the ThinkPad models have or will be changing.

**A.78** Yes. See responses to Q. 30 and 31.

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**Q.79** Please clarify the warranty requirements for both desktops and laptops.

**A.79** Warranties are to be OEM specific.

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**Q.80** Attachment B Salient Characteristics - The Government has some very detailed requirements in Attachment B that are not verifiable by an OEM's standard commercial product literature. In those cases, will the Government accept a certification letter from the Offeror that certifies the salient characteristics?

**A.80** No, it is up to the Offeror to provide OEM product literature that demonstrates that it meets the requirements. USPTO will, however, accept an OEM certification letter from the manufacturer.

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**Q.81** Section L – Instructions, Conditions, and Notices to Offeror and Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C and L.4.1.a.2. There are numerous obsolete products listed in Attachment C that will require a replacement product, yet the Government has not provided a place to identify the proposed replacement by MFG, P/N, etc. How will the Government identify Offerors' proposed products?

**A.81** See responses to Q.30, Q.31, Q.54, and Q.62. It is up to each Offeror to propose "brand name or equal" or better products.

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**Q.82** Attachment B Salient Characteristics - The Government is requiring features in Attachment B that are no longer available on current commercially available products, such as a serial, parallel, and PS/2 ports on a desktop computer that have been obsoleted by USB port technology. This will result in a "Fail" for those items. Will the Government please update all Attachments to reflect currently available technology?

**A.82** No, attachments will not be updated to reflect current technology, but please see responses to Q.30, Q.31, Q.54, and Q.62.

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**Q.83** Attachment C- Pricing List - The Government is requiring that Offerors propose an obsolete printer, the HP 8150DN, which has no direct replacement from the manufacturer. Will the Government consider updating the specifications to currently available technology?

**A.83** See response to Q.84.

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**Q.84** M.4 Basis of Contract Award - Paragraph Reference (paragraph number): M.4.a(3). Please confirm this Offeror's understanding that the maximum quantities will be multiplied by each CLIN and sub CLIN for price evaluation. For example, The maximum base year quantity of 7,000 for the Desktops will be multiplied by CLIN 001A, 001B, 001BA, 001BB, 001BC, 001BD, 001BE, 001BF, 001BG, and 001BH to arrive at a subtotal, which will then be added to all other subtotals (which are arrived at in a similar manner) to determine the total evaluated price.

**A.84** Yes, proposed unit pricing for all CLIN and SubCLINs in Attachment C – Pricing List will be multiplied by the maximum quantities listed for each main CLIN number. For example, the main CLIN 2 is for Laptops with a maximum quantity of 3000 which is also



the maximum quantity for each SubCLIN listed under main CLIN 2 (002A, 002B, 002C, etc.). The subtotal for each SubCLIN will be added to all other CLIN subtotals to determine the total evaluated price. See also response to Q.59.

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**Q.85** There are a number of products we have found to be obsolete, and are concerned that we could score “Fail” in Attachment B for salient characteristics that are not present in replacement products. In addition, many of the named vendors are still researching what products to propose as replacements, where there is no direct replacement. Also, there is not an allowance to provide the manufacturer, part number, and other information for items proposed that are not exact matches to the named products. Therefore, we request the Government update the products listed in Attachment C to current commercially available items, update Attachment B to match, and grant an extension to the due date of a minimum of two weeks from the time the revised Attachments are released.

**A.85** No, Attachments will not be updated to current commercially available items. It is up to each Offeror to propose replacement products. However, an amendment will be issued to Section M.4, paragraph a.(1) to reflect that the offered products will be evaluated to assure that they meet “or exceed” the minimum salient characteristics listed in Attachment B. Also see response to Q.49.

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**Q.86** Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C – CLIN List. RFP text:

CLIN 004CA Samsung 19" LCD Flat-Panel Monitor, no Pivot, Black (Analog only)  
CLIN 004DB Samsung 19" LCD Flat-Panel Monitor, no Pivot, Black (Analog only)

Question or comment: CLINs 004CA and 004DB have the same description. Please clarify.

**A.86** CLIN 004CA is silver, not black. An amendment will be issued to revise CLIN 004CA to silver in Attachment C – Pricing List.

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**Q.87** Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C – CLIN List: CLIN004F Dell UltraSharp 3007FPW 30" Wide Screen Flat Panel, Black and grey, (Note: Requires enhanced video card to support maximum resolution, recommend CLIN 006I). There appears to be a typographical error in this CLINs description. This bidder believes the model description should be “Dell UltraSharp 3007FWP”. Please clarify.

**A.87** The correct model number should be “3007WFP” which is “widescreen flat panel.” An amendment will be issued to revise the CLIN 004F Dell UltraSharp model number to “3007WFP.”

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**Q.88** Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C – CLIN List. RFP text: CLIN004F Dell UltraSharp 3007FPW 30" Wide Screen Flat Panel, Black and grey, (Note: Requires enhanced video card to support

maximum resolution, recommend CLIN 006I). The parenthetical Note in the description of CLIN004F references CLIN006I, which does not exist. Please clarify.

A.88 CLIN 006I was a Diamond ATI 1300 PCI-e video card, supports 2560 x 1600 resolution, but was removed from the contract. An amendment will be issued to delete the reference to CLIN 006I in Attachment C – Pricing List.

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Q.89 Attachment C- Pricing List - Paragraph Reference (paragraph number):  
Attachment C – CLIN List

RFP text:

CLIN004GA NEC 90GX2, 19" TFT LCD, 1280 x 1024, DVI, VGA (HD-15), (Note - does NOT offer pivot and is not good where glare would be an issue, rooms with windows, etc.)

CLIN004GB NEC 90GX2 19" TFT LCD, 1280 x 1024, DVI, VGA (HD-15), (Note - not good where glare would be an issue, rooms with windows, etc.) Black

CLINs 004GA and 004GB appear to be describing the same model monitor; however, CLIN004GB specifies black whereas CLIN004GA does not specify any color preference. Will the Government please clarify?

A.89 There is no color preference for CLIN 004GA. CLIN 004GB should read “NEC 90GX2-BK.” An amendment will be issued to Attachment C – Pricing list to reflect the change. Also see response to Q.45.

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Q.90 Attachment C- Pricing List - Paragraph Reference (paragraph number):  
Attachment C – CLIN List

RFP text:

CLIN004HA NEC MultiSync LCD2190UXp - Flat panel display - TFT - 21" - 1600 x 1200 / 60 Hz - 300 cd/m2 - 1000:1 - 16 ms - 0.27 mm - DVI, VGA (HD-15), pivots

CLIN004HB NEC MultiSync LCD2190UXp - Flat panel display - TFT - 21" - 1600 x 1200 / 60 Hz - 300 cd/m2 - 1000:1 - 16 ms - 0.27 mm - DVI, VGA (HD-15), pivots, Black

CLINs 004HA and 004HB appear to be describing the same model monitor; however, CLIN004HB specifies black whereas CLIN004HA does not specify any color preference. Will the Government please clarify?

A.90 There is no color preference for CLIN 004HA. CLIN 004HB should read “LCD2190UXp-BK.” An amendment will be issued to Attachment C – Pricing List to reflect the change. Also see response to Q.45.

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Q.91 Attachment C- Pricing List - Paragraph Reference (paragraph number):  
Attachment C – CLIN List. RFP text: CLIN012AA 8' Keyboard Wedge Cable for 3800LX scanner. The Keyboard Wedge Cable for the 3800LX scanner is available in a 7 foot length but not in the 8 foot length specified. Will the Government accept a standard, commercially available 7 foot length cable?

A.91 Yes.

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Q.92 Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C – CLIN List. RFP text: CLIN012AB 3800 Scanner Cable STK Cable, straight USB, 8 ft. The 3800 Scanner STK Cable, straight USB is available in 7 foot lengths but not in 8 foot lengths as specified. Will the Government accept a standard, commercially available 7 foot length cable?

A.92 Yes.

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Q.99 Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C – CLIN List. RFP text: CLIN004AA Viewsonic 21" High Resolution CRT (2048 X 1536), PerfectFlat, Beige. The Viewsonic 21" High Resolution CRT is no longer available with a Beige Cabinet Color. It is only available with a Black Cabinet. Please clarify this requirement.

A.99 For evaluation purposes, any color may be proposed as long as performance is not impacted. However, color preferences (as noted on Attachments A and C) may sometimes be requested by the user after contract award or depend on manufacturer availability. Attachments A and C reflect actual contract items at the time of RFP release. See also response to Q.45.

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Q.100 Attachment C – CLIN List (Minimum and Maximum quantities for base year and option years 1-9). Paragraph Reference (paragraph number): Attachment C – CLIN List (Minimum and Maximum quantities for base year and option years 1-9).

RFP text:

CLIN004BA Samsung 17" CRT Video Monitor, Ivory

CLIN004BB Samsung 17" CRT Video Monitor, Black/Silver

Question or comment:

Samsung no longer manufactures 17 inch CRT Monitors. Since CRT Monitors have been replaced by LCD Monitors in the industry today and LCD Monitors are available in 17 inch sizes, will the PTO accept LCD 17 inch Monitors for these two CLINS? Also, Samsung does not manufacture an Ivory colored monitor in this size. Please clarify.

A.100 See responses to Q.30, Q.31, Q.54, and Q.62.

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Q. 101 Section C Statement of Work - Paragraph Reference (paragraph number): C.2.2.2 Ordering Website Characteristics. RFP text: Creates an Excel "XLS" formatted ordering sheet to be imported into the USPTO financial system. Note: At this time, Excel is the only acceptable format, but is subject to change). Please provide the desired Excel format for the above referenced USPTO ordering sheet that is imported into the USPTO financial system.

**A.101** The layout of the Excel spreadsheet will be similar to that in Attachment C. See also response to Q.102.

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**Q.102** Can PTO provide offerors the type of financial system to be used to ensure we understand the requirement accurately?

**A.102** The USPTO's financial system (currently Momentum Acquisitions) cannot be accessed by the Offeror/Contractor and will only be utilized by the USPTO user to obtain a system-generated number which the user will then provide to the Contractor for purchase card ordering purposes. For delivery orders, the user must only be able to save a normal Microsoft Excel (2003 or newer) spreadsheet which they can then attach to the requisition they create in the USPTO's financial system. The Offeror/Contractor cannot interface with the financial system.

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**Q.104** Section L – Instructions, Conditions, and Notices to Offeror - Paragraph Reference (paragraph number): Section L.4.1 (4) and L.4.3. It appears that the Government wants Product Information twice in Offeror's proposals. We suggest that the Government delete section L.4.1, requirement 4 from the proposal.

**A.104** An amendment will be issued to Section L.4.1 – Offer to Perform, paragraph a.4. and Section L.3 – Product Information to clarify that two (2) sets of OEM product information is required to be provided in the proposal. Also see response to Q.35.

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**Q.105** Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C – CLIN List. RFP text: CLIN012I Dolphin 9500 with 802.11b PTO Warehouse Configuration. Will the Government describe the "PTO Warehouse Configuration"? This does not appear to be a commercially available configuration. Please clarify.

**A.105** An amendment will be issued to revise CLIN 012I to read as follows: "Dolphin 9500 Hand Held Pistol Grip Mobile Computer with Windows Mobile 2003 Software for Pocket PCs."

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**Q.106** Attachment C- Pricing List - Paragraph Reference (paragraph number): Attachment C – CLIN List. RFP text: CLIN012IA Dolphin 9550 Pistol Grip with 802.11b - PTO Warehouse Configuration. Will the Government describe the "PTO Warehouse Configuration"? This does not appear to be a commercially available configuration. Please clarify.

**A.106** An amendment will be issued to revise CLIN 012IA to read as follows: "Dolphin™ D9550 Pistol Grip Mobile Computer with Windows Mobile 2003 Software for Pocket PCs."

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**Q.107      Attachment C- Pricing List - Paragraph Reference (paragraph number):  
Attachment C – CLIN List. RFP text: CLIN012K 800 Industrial Imager - PTO Warehouse  
configuration, Includes PTO configured 5800 w/ RS232 cable and PS/2 Power cheater.  
Will the Government describe the “PTO Warehouse Configuration”? Is this a custom  
made cable? What is a “PS/2 Power cheater”? This does not appear to be a  
commercially available configuration. Please clarify.**

**A.107      An Amendment will be issued to revise CLIN 012K to read as follows: 800  
Industrial Imager w/RS232 cable and PS/2 power cable.**